

High Deductible Health Plans

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March 12, 2012 Meeting of the Maryland Health
Quality and Cost Council

Background

- High deductible health plans (HDHPs) are characterized by:
 - Lower premiums than traditional insurance policies
 - A higher annual deductible than typical health plans (minimum annual deductible of \$1,200 for single and \$2,400 for family coverage in 2012; average deductible is often much higher)
 - A maximum limit on the sum of the deductible and out-of-pocket expenses (maximum out-of-pocket spending of \$6,050 for single and \$12,100 for family coverage in 2012)
 - A paired tax-free Health Savings Account (HSA) or Health Reimbursement Arrangements (HRA)

Health Savings Accounts

- Established under Medicare Prescription Drug, Improvement, and Modernization Act of 2003
- Contributions by an individual or an employer are **tax deductible** (maximum contribution of \$3,100 for single coverage and \$6,250 for family coverage in 2012)
- Contributions by an employer may be excluded from an individual's gross income
- Contributions roll over and earn interest tax-free
- Belong to individual, not employer; portable

Purported Advantages of HDHPs

- Increase sensitivity to cost of care, creating more cost-conscious consumers; resulting in:
 - Less unnecessary care, decreasing spending overall
 - Health services market more like markets for other goods/services, lowering costs and improving quality
- Lower premiums allow individuals/companies to afford to continue or initiate coverage, draw uninsured individuals into market
- Allows insurance carriers to offer more options, increasing market competition and health

Purported Disadvantages of HDHPs

- Limited ability to reduce system wide spending
 - Small proportion of population accounts for large share of total spending, highest users unlikely to have HDHPs
 - Incentives to eliminate unnecessary use/seek lower prices operate primarily for spending below deductible, not where most of spending occurs
- Adverse selection
 - HDHPs more attractive to healthier individuals, leaving less healthy pool of individuals in typical plans

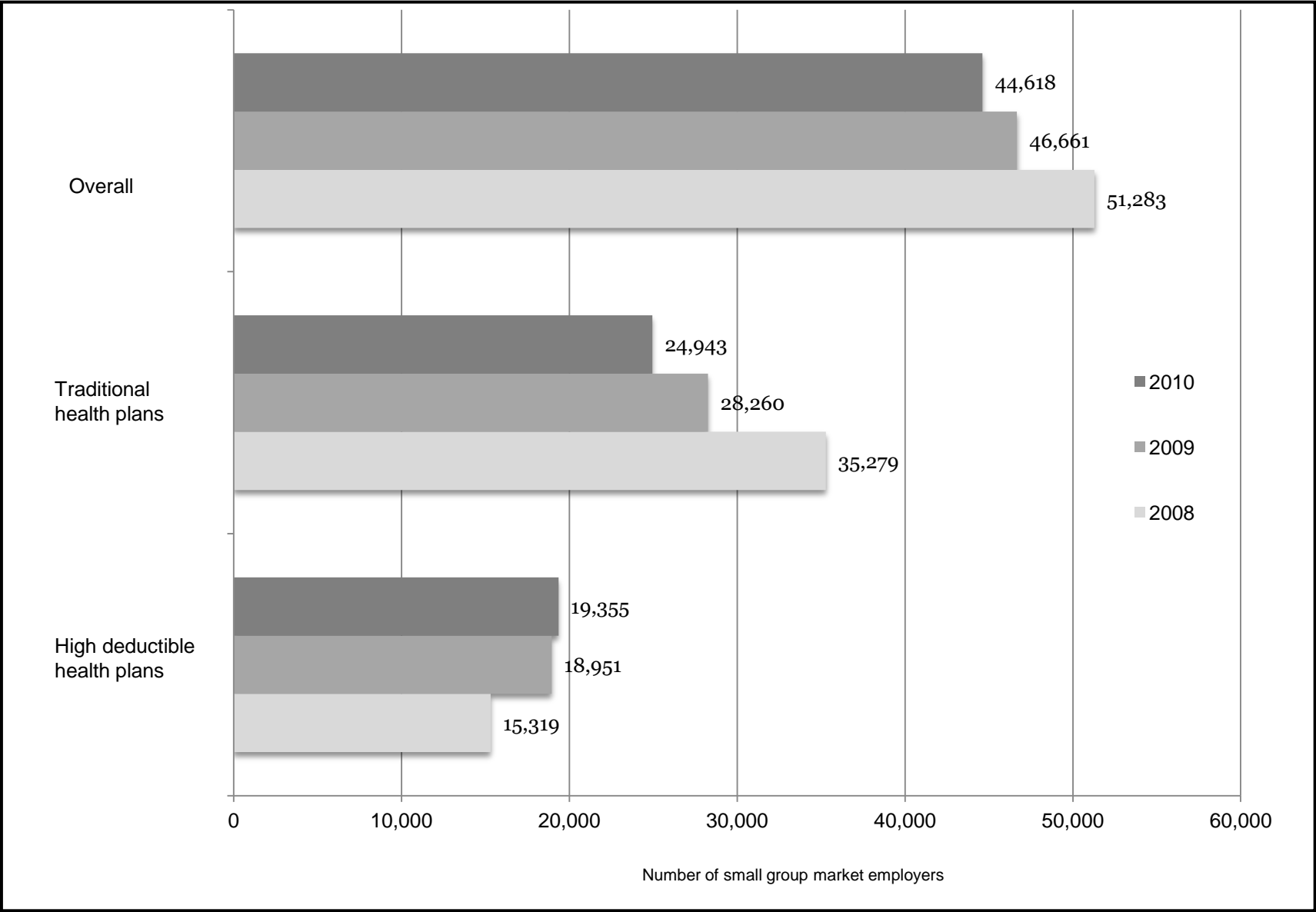
Purported Disadvantages (continued)

- Individuals may avoid, skip, delay health care
 - Reductions in spending may be result of foregoing preventive services, necessary care – may lead to more medical problems and increased costs long term
- Difficult for consumers to “shop around,” lack of needed information on costs/quality of care

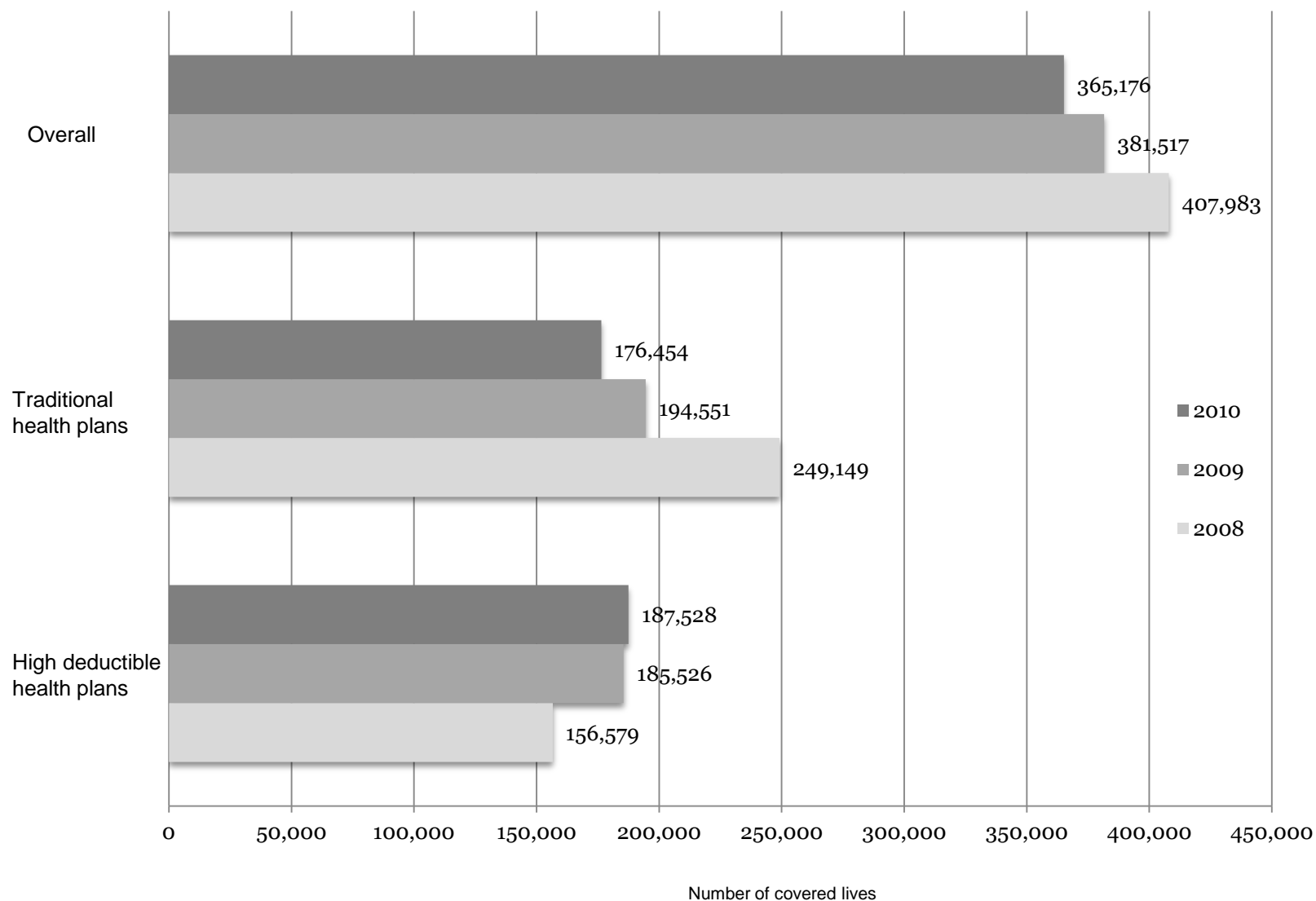
Summary of Evidence

- HDHPs associated with reduced total health care use and spending, lower rates of increase in costs or use
 - Effect is moderated by generous employer contributions to HSAs
- Evidence mixed re reductions in use for “necessary” vs. “unnecessary” care

Trends in use of HDHPs in Maryland: Number of small group market employers offering health coverage by plan type, 2008-2010



Trends in use of HDHPs in Maryland: Number of covered lives by plan type, 2008-2010



Impact of the ACA

- Preventive care must be covered at 100%
- Exchanges
 - HDHPs will most likely fall within the bronze (60% actuarial value) level
 - Subsidies available to offset premiums and cost-sharing for low-income individuals but only in individual market; in small group market, will be tax credits for employers but no subsidies for individuals
- Overall, unclear how much of an impact ACA will have on HDHPs

Recommendations

- Track impact of HDHPs on access to care and costs
 - Employer contributions to HSAs
 - Health of individuals in HDHPs vs traditional plans, potential increases in HDHP premiums
 - Coverage and use of preventive services

Recommendations (continued)

- Explore options including:
 - Reduced deductibles for lower-income individuals
 - Exempting effective services/medications for individuals with chronic health care conditions
 - Providing information on costs and quality of care